

Medcom-MP opens distribution centre at South Gate Industrial Park

Medical institutions across central Russia will have fast and efficient access to high-quality consumables, thanks to the new distribution centre totalling over 12,000 square meters.

Moscow, July 7, 2016. Radius Group, a leading developer of class-A warehouse and industrial real estate in Russia, has signed a long-term agreement with Medcom-MP, one of the largest distributors of medical supplies in Russia. Under the agreement, Medcom-MP will lease a modern warehouse area of more than 12,000 square meters at South Gate Industrial Park, near the town of Domodedovo just south of Moscow.

The warehouse has been built to meet the highest environmental and energy efficiency standards, having received BREEAM certification. Medcom-MP will be able to deploy advanced storage technologies, in compliance with the strictest sanitary requirements. The distribution centre will provide both private and state-funded medical institutions across central Russia with high-quality medical supplies. A convenient location at the intersection of two federal highways, combined with the essential infrastructure provided by the park, will help Medcom-MP significantly increase its logistics capabilities and optimise the delivery of its products to central regions of Russia.

Zakhar Valkov, Executive Director of Radius Group, said at the opening of the new distribution centre: “South Gate’s technical capacity in handling demanding logistics and storage demands, coupled with the park’s transport accessibility, provide the possibility for Radius and our partners to create a cluster of pharmaceutical and medical supply chain operations in the park. We thank Medcom-MP for placing their trust in Radius, and call upon all players on the pharmaceutical and medical market to join our initiative at South Gate.”

Alexei Supov, Managing Director of Medcom-MP, said: “There are substantial changes being implemented within Medcom-MP currently. We have introduced advanced standards of management and control of business processes. An objective need is now apparent to expand and modernize the supply chain, and to implement a long-term, multi-level logistics strategy. Radius Group has a good reputation as a reliable and professional partner, so we did not hesitate in the decision to base our distribution centre at South Gate.”

About Radius Group

Radius Group develops and invests in warehouse and industrial real estate in Russia, working with major international companies. The company was founded in 2006 by its Managing Directors Christopher Van Riet and David Simons. Radius Group provides flexible and responsible risk management, as well as financial solutions for acquisition,

leasing, construction and asset management. In its portfolio, Radius Group has a range of A class projects successfully implemented in Moscow, Kiev and Kazan. In 2009 the company started development of the South Gate industrial park with a total area of 650,000 square meters in the city of Domodedovo in the Moscow region. More information is available at www.radiusrussia.com

About Medcom-MP

With 21 years of experience in the market, Medcom-MP is a leading supplier of medical consumables, and has **developed its own clinical and economic models**.

Since 2015 Medcom-MP has been a member of Prologics UK LLP. During this time, the company's management and logistics structure have been optimised, its IT systems greatly improved and operating costs significantly reduced.

The company supplies the Russian hospital and pharmaceutical market with more than 30 types of consumables from leading manufacturers. Key Partners of Medcom-MP are major international companies including Ansell, Basic Medical, Mölnlycke Health Care, Helm Medical GmbH, Vogt Medical GmbH and Pharmaplast.

In 2007, the company's own brand Silkofix was registered, and the first products under this trademark appeared in January 2011. The products' high quality and the innovations used in their manufacture have secured Medcom-MP's leading position in the segment of adhesive bandages and finished dressings. As of 2015, the company held a 36% share of the market of advanced dressings.

Medcom-MP is active across an extensive geography. Eight major regional divisions include representative offices in 42 cities, providing direct contact with consumers and uninterrupted supply of medical products to hospitals and pharmacy chains in Russia.

More information is available at www.medcom-medical.ru